



Advanced Information Technology Public Company Limited

Analyst Meeting

24 August 2021

The information contained in our presentation is intended solely for your personal reference only. In addition, such information contains projections and forward-looking statements that reflect our current views with respect to future events and financial performance. These views are based on assumptions subject to various risks and uncertainties. No assurance is given that future events will occur, that projections will be achieved, or that our assumptions are correct. Actual results may differ materially from those projected.



Agenda

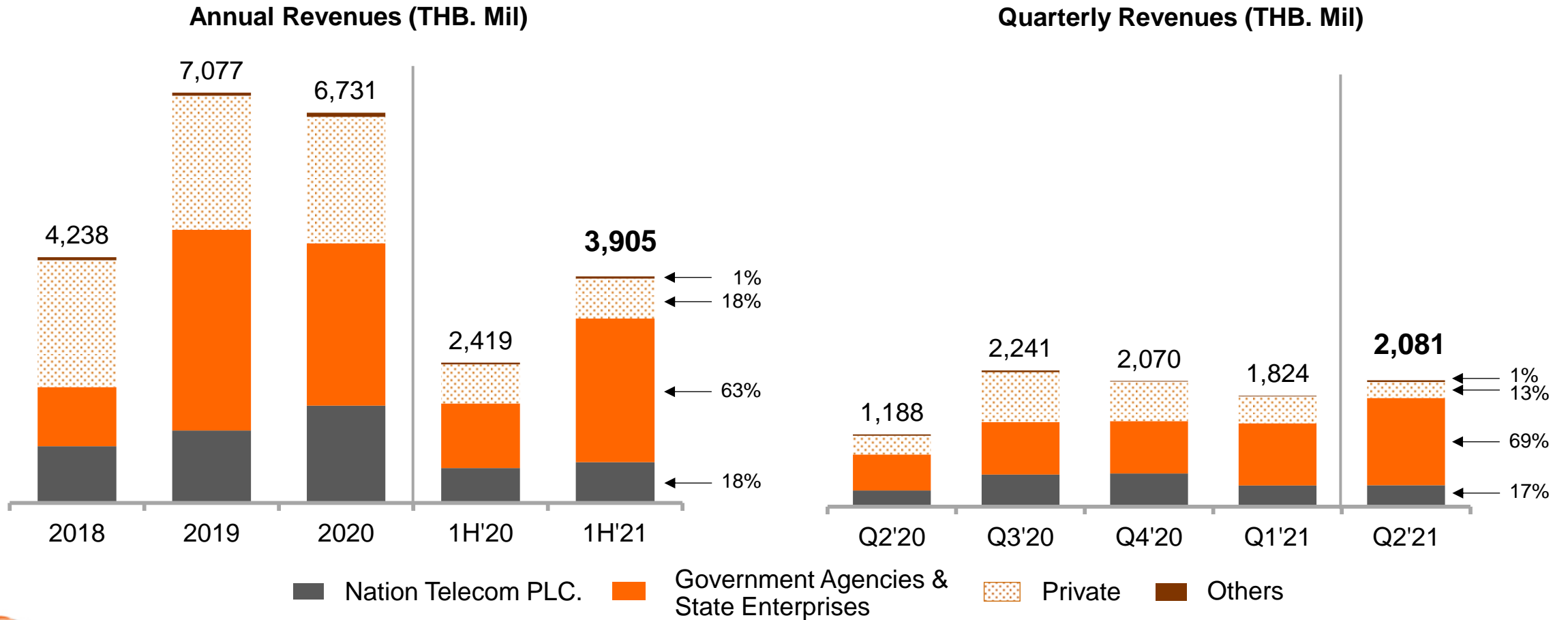
AIT's Financial Highlights

AIT's Outlook 2021 – 2022

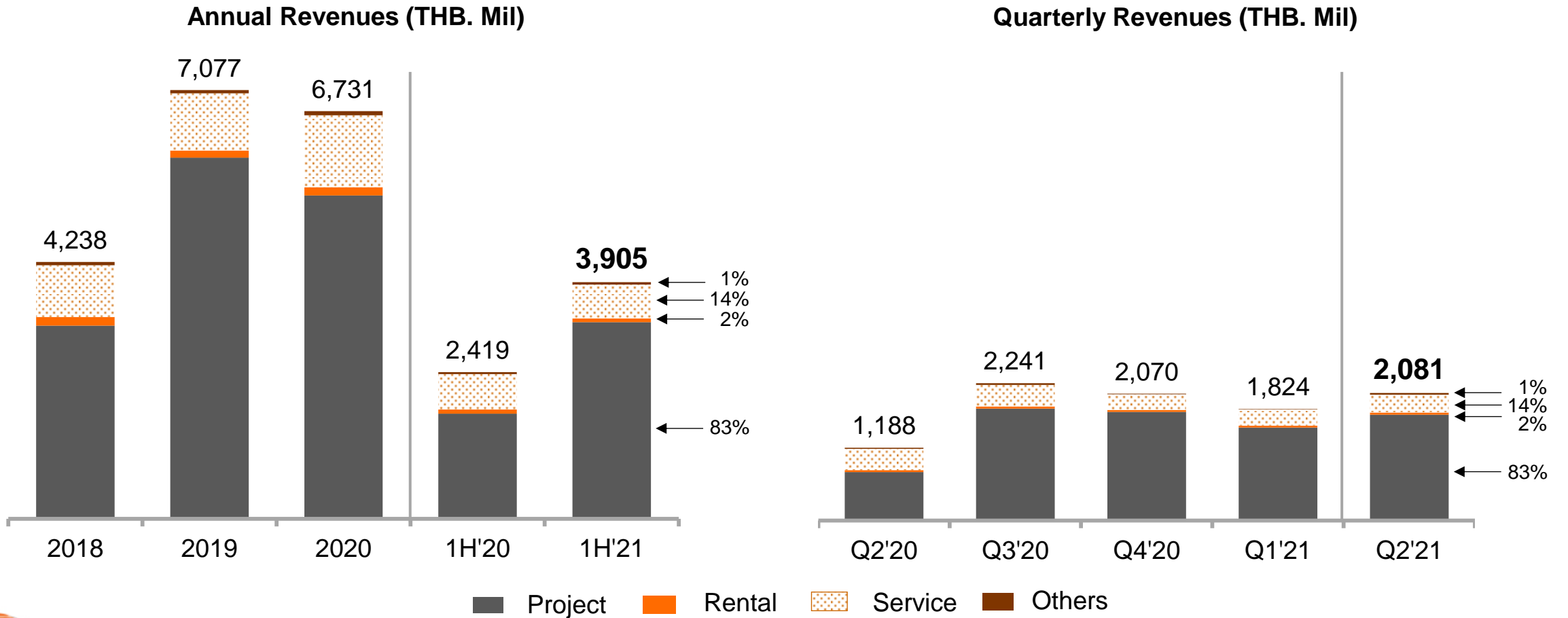
Appendix

AIT's Financial Highlights

Total Revenues by Customer

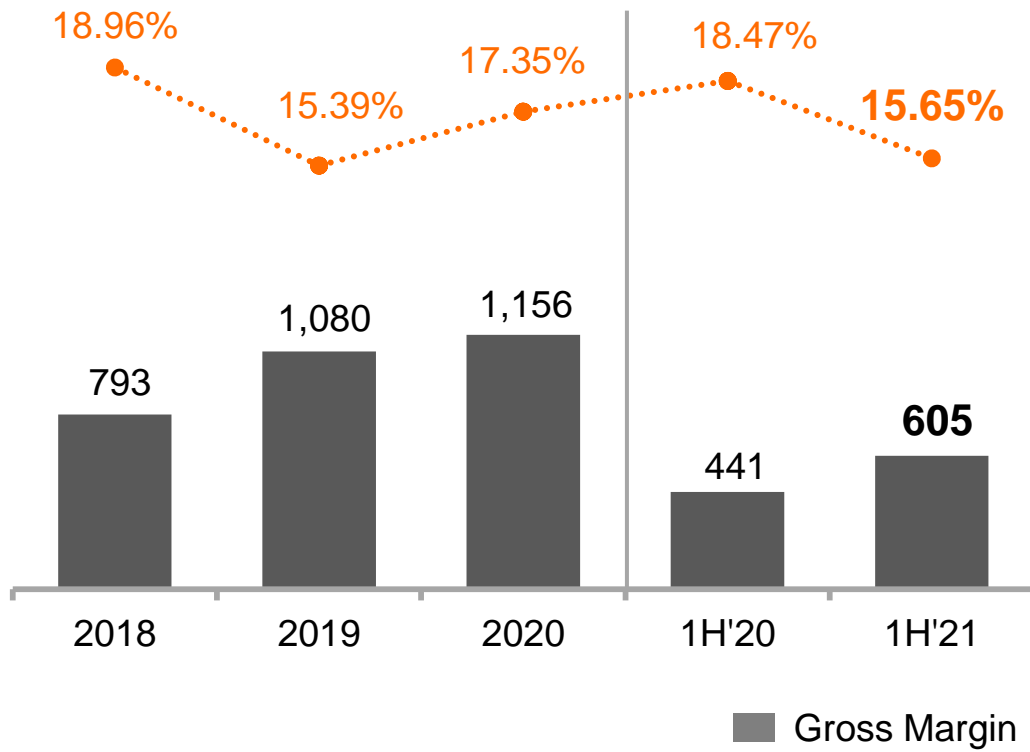


Total Revenues by Sources

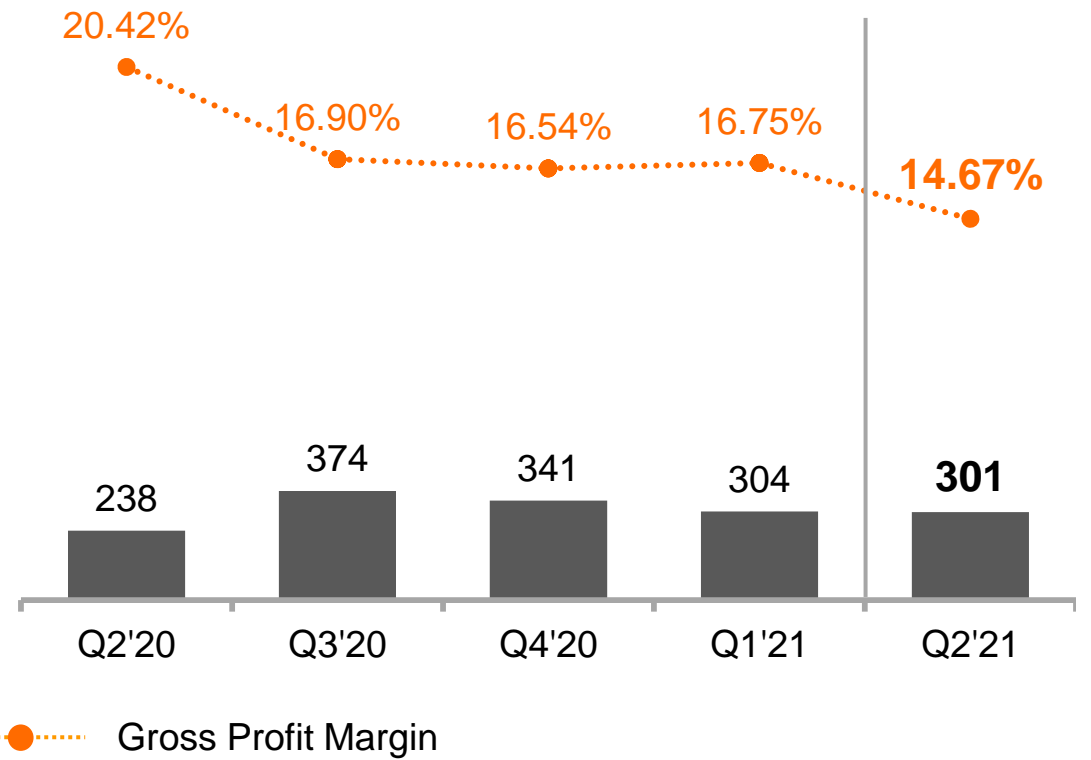


Gross Profit

Annual GP (THB.mil) and GPM (%)

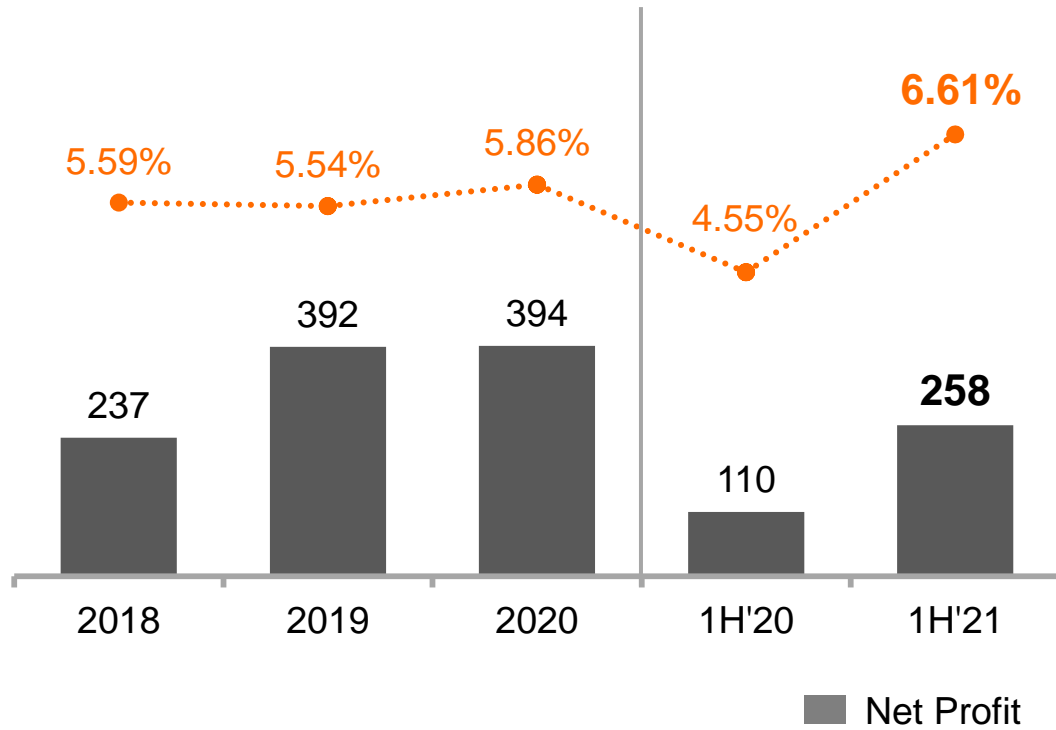


Quarterly GP (THB.mil) and GPM (%)

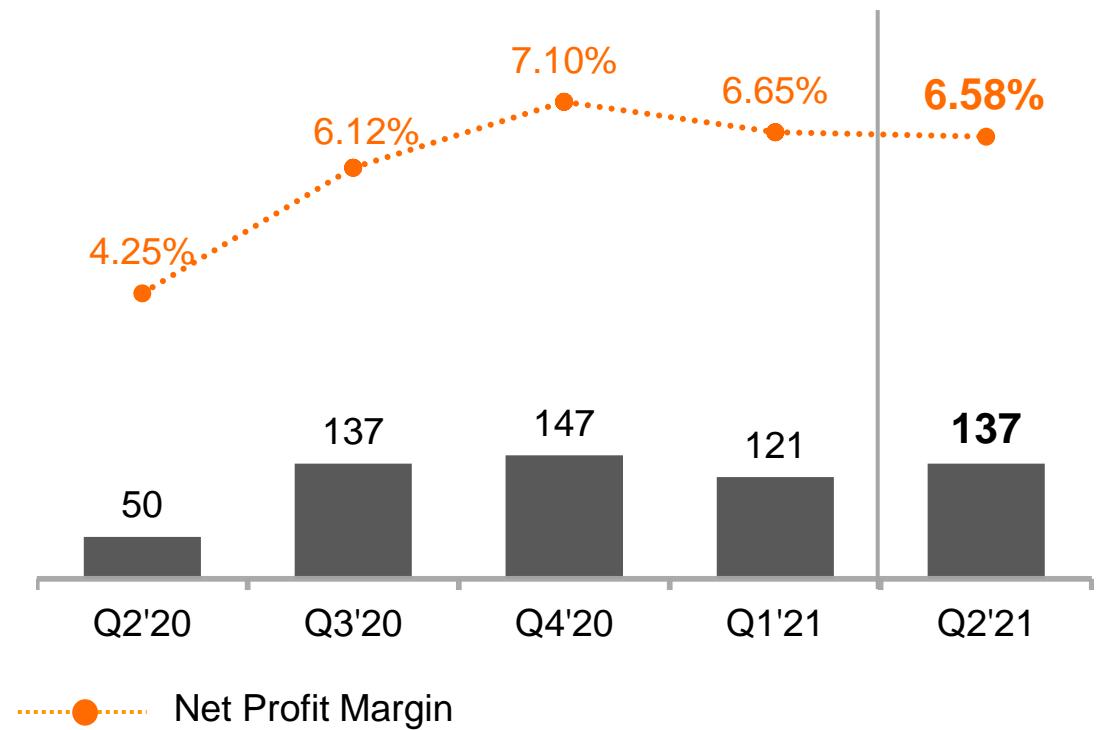


Net Profit

Annual NP (THB.mil) and NPM (%)



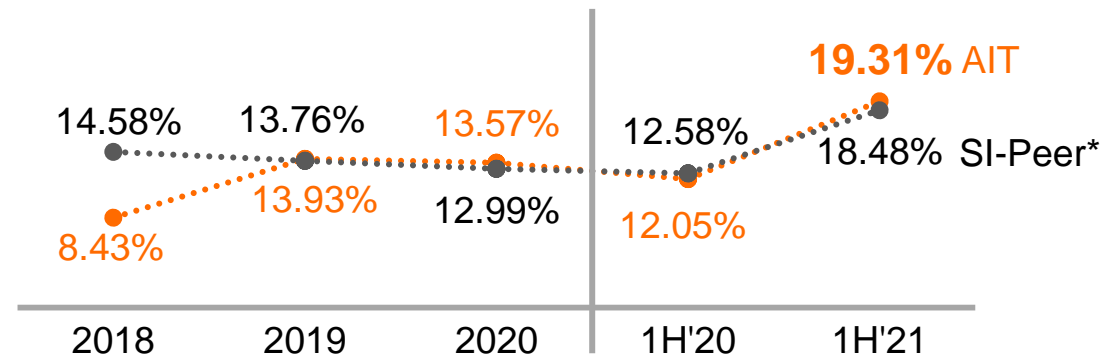
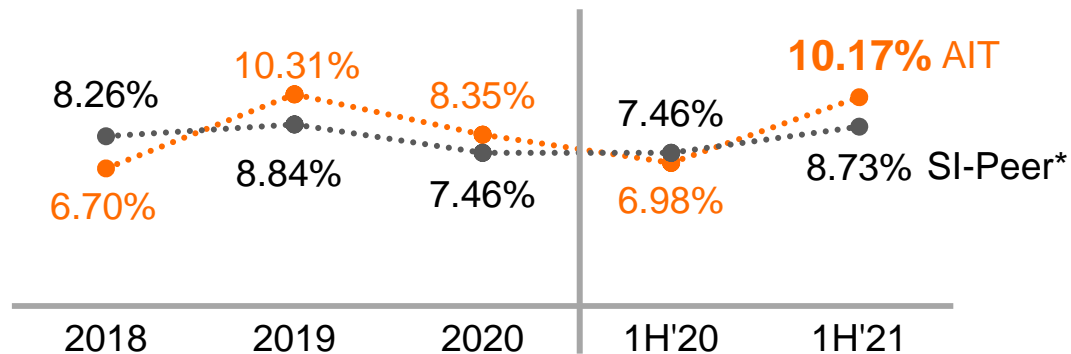
Quarterly NP (THB.mil) and NPM (%)



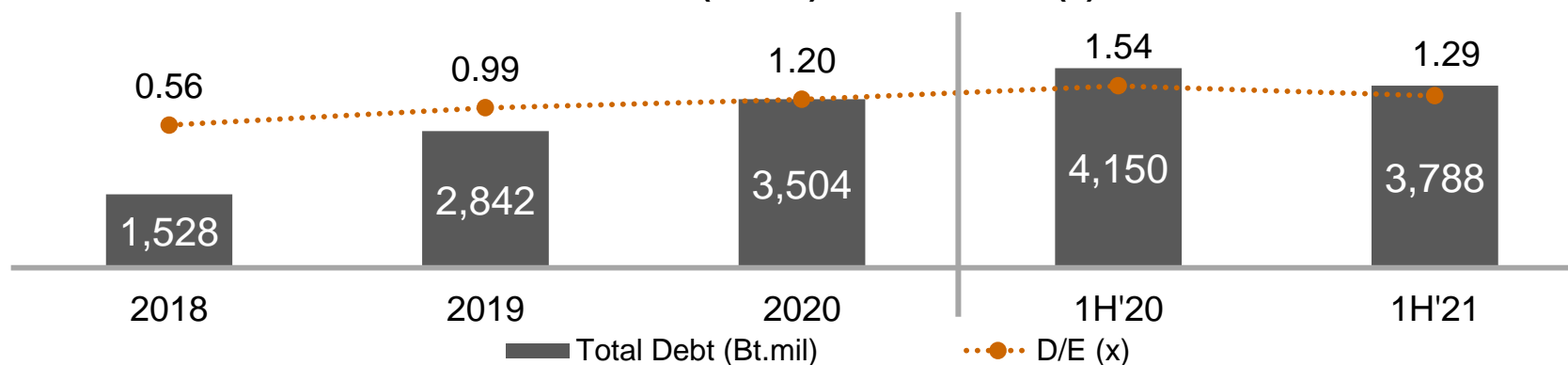
Financial Ratio

Return on Asset (%) ; ROA

Return on Equity (%) ; ROE



Total debt (Bt.mil) and D/E ratio (x)

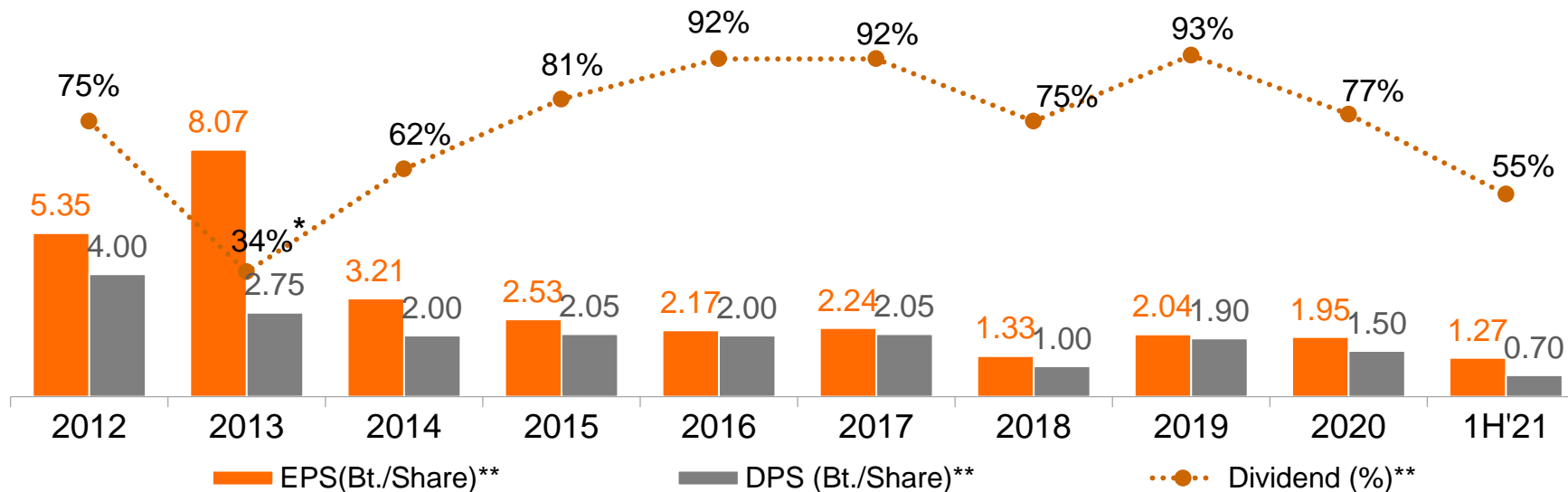


Source: www.set.or.th as of August 18, 2021

*SI-Peer = System Integration Peer

Stock Information and Dividends

Dividend policy is not less than 40% of normal net profit



Dividend

XD: 24 Aug 2021

Payment date: 9 Sep 2021

Share information***

| | | | |
|------------------------|--------------------|-----------------|---------------------|
| Par value: | Bt. 5.00 | Stock price: | Bt. 26.50 per share |
| Listed share: | 206.32 mil. Shares | P/E | 10.08 Times |
| Market capitalization: | Bt. 5,467.50 mil | P/BV | 1.87 Times |
| Foreign limited: | 25.00% | Dividend yield: | 5.66 % |

Noted : * The Company increased its registered capital from 68.7 to 206.3 Mil Shares

** Separate Financial Statement

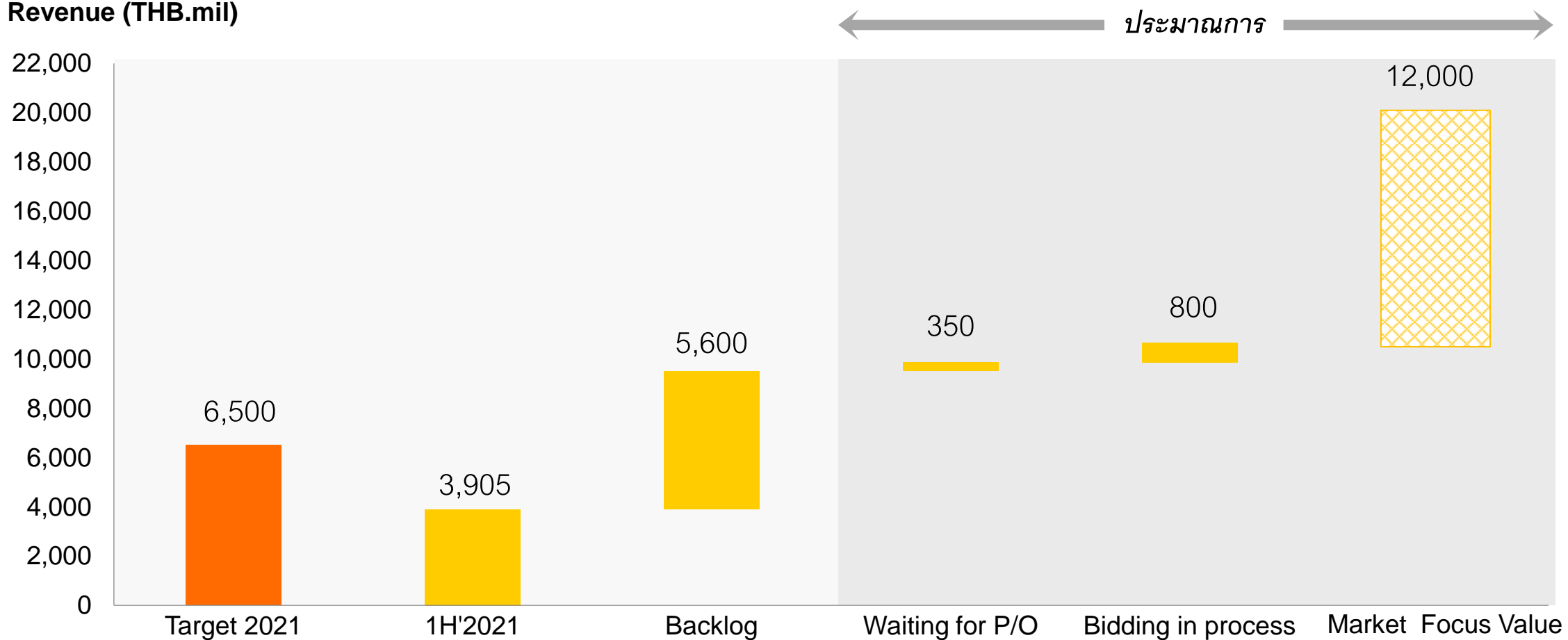
*** Source: www.set.or.th as of August 18, 2021



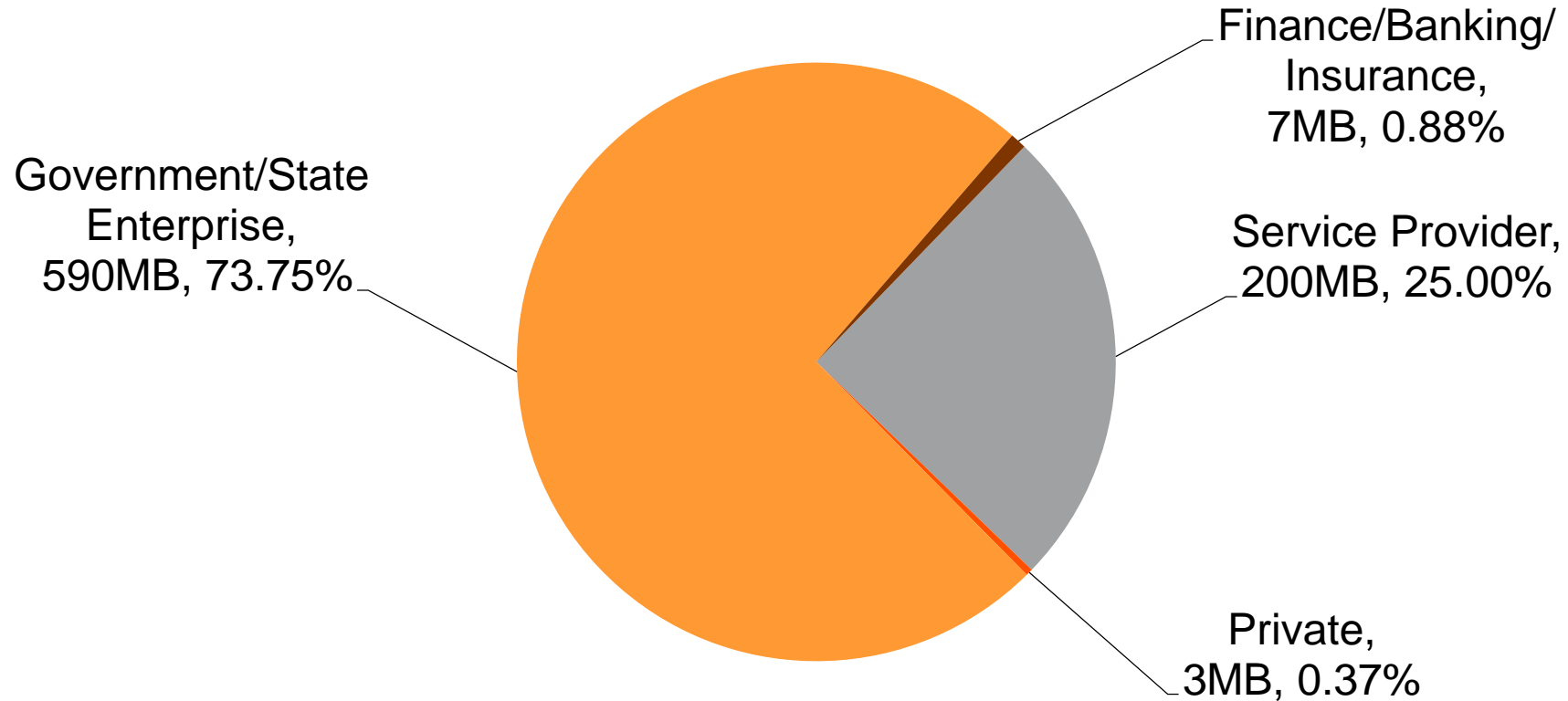
AIT's Outlook 2021 – 2022

Outlook 2021-2022

Revenue (THB.mil)



Bidding in Process



Total = 800 MB

Q&A

Analyst Survey



“Lifelong Trusted Partner”

Thank you

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Joint Venture

Loxley and AIT Holding Co., Ltd. (LAH)



- Established November 8, 2012 Joint Venture Between Advanced Information Technology Plc. (AIT) and Loxley Wireless Co.,Ltd
- The registered capital is 200 million baht, as ratio equals 50% of the paid-up
- Investment in Lump sum turnkey contracts for the installation of telecommunication works, electricity plants and sales of related equipment
- LAH investments in The Submarine Fiber Optic Cable Project in Myanmar which there is project value of 2,000 Million Baht

Genesis Data Center Co., Ltd. (Genesis)



- Established March 24, 2016 and Opened for servicing on January 1, 2018
- An investment in Data Center business with 2 partners as ITEL and WHA Infonite Holding Co.,Ltd
- In the investment total amount of 70,000,000 Baht as ratio equals to 1/3 of the paid-up
- Data Center project with 626 racks on a plot land size of 5,277 square meters
- located at 111/11-12 Moo 11 Tumbon Bangchalong Aumpor Bangpre, Samutprakarn
- Genesis Data Center has been already opened for servicing since the beginning of the year 2018
- More detail, please visit <http://genesisdatacenter.co.th>

Joint Venture of the company's Joint Venture

Campana Group Pte., Ltd. (Campana)



- Incorporated in Singapore and associated of LAH, AIT and Others.
- LAH's shareholding in Campana is 12.8% and also AIT's is 5.2% of its registered share capital.
- Operator in the submarine optical fiber network project in Myanmar, there are consist of The submarine fiber optic cable (SIGMA) and The fiber optic cable on the ground (TARO).
- The MYTHIC has changed name to SIGMA Project.
- The TARO has been already opened for servicing since the beginning of the year 2018
- More detail, please visit <https://www.campanaworks.com/>