

## Business Overview

A System Integrator or SI of computer system and computer communication, providing services in both the private and the public sector. Our service can be Turn Key Project including the consultation, project planning, system design, implementation, installation, training and maintenance.

## Financial Statement

	6M25	6M24	2024	2023
--	------	------	------	------

## Income Statement (MB)

Revenues	3,432.14	3,551.36	7,198.30	6,520.46
Expenses	3,079.61	3,220.30	6,481.67	5,862.17
Net Profit (Loss)	286.27	271.31	572.46	503.67

## Balance Sheet (MB)

Assets	6,204.40	6,576.92	6,803.24	6,581.46
Liabilities	2,247.99	2,374.19	2,519.46	2,528.19
Shareholders' Equity	3,954.89	4,201.51	4,283.17	4,053.27

## Cash Flow (MB)

Operating	212.84	-138.81	524.22	946.15
Investing	-72.08	-55.71	-201.90	-190.59
Financing	-666.25	-175.46	-373.37	-290.00

## Financial Ratio

EPS (Baht)	0.19	0.18	0.37	0.36
GP Margin (%)	19.93	18.77	19.67	18.97
NP Margin (%)	8.33	7.64	7.94	7.72
D/E Ratio (x)	0.57	0.56	0.59	0.62
ROE (%)	14.40	13.68	13.73	12.93
ROA (%)	11.55	11.04	10.71	10.19

## Business Plan

The 2025 AIT's revenue target is 6,800 million baht and the business operations are set in 5 topics to drive the business towards sustainability, including

1. Expanding the customer base and create revenue growth
2. Building good relationships with business partners
3. Improving personnel to support challenging work
4. Improving internal systems to enhance work efficiency
5. Expanding business that creates opportunities for sustainable growth

## Sustainable Development Plan

## Business Highlight

As of August 8, 2025, the Company's backlog was 5,800 million baht, waiting for purchase order was 100 million baht and bidding in process was 1,400 million baht.

## Performance and Analysis

## Business Performance Summary

Overall in the Q2-2024, the Company's total revenue and total operating expenses decreased from the Q1-2025 and the Q2-2024 at an insignificant rate. This is because the revenue of the Q2-2025 partially came from continuing projects from the Q1-2025. While work projects have been continuing operated as in the Q1-2025, there were an increase in the proportion of maintenance projects. Since maintenance projects normally generate a higher gross profit than trading projects, the overall gross profit rate increased. Total operating expenses also decreased at a higher rate than the decreasing of total revenue. As a result, profit margin of the Q2-2025 slightly increased even though total revenue and total operating expenses changed in downward direction.

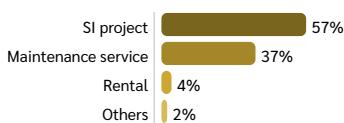
- Cost of equipment for lease in the Q2-2025 increased from the Q1-2025 by 11.4 MB, or representing an increase of 22.0%. This is due to a higher depreciation in the Q2-2025, driven by adjustments to the estimated useful life of equipment for lease to more accurately reflect its expected usage. Additionally, cost of equipment for lease in the Q2-2025 increased from the Q2-2024 by 27.9 MB, or representing an increase of 79.0%. This is because the gross margin of projects of equipment for lease received in the late 2024 declined, while maintenance service fees for equipment rose in line with its aging.
- Administrative expenses in the Q2-2025 decreased from the Q1-2025 by 17.8 MB, or representing a decrease of 17.3%. This is mainly due to the reduction in employee expenses recorded in the Q1-2025. Additionally, administrative expenses in the Q2-2025 decreased from the Q2-2024 by 13.6 MB, or representing a decrease of 13.8%. This is because loss on impairment of assets (trade receivables) and personnel expenses in the Q2-2024 were higher than those in the Q2-2025.

## Key Milestones

## Risk Management Policy

## Recent Awards and Recognitions

## Revenue Structure



## Stock Information

## SET / TECH / ICT



as of 30/06/25	AIT	ICT	SET
----------------	-----	-----	-----

P/E (X)	11.71	35.98	14.76
P/BV (X)	1.54	2.88	1.03

Dividend yield (%)	12.39	3.05	4.39
--------------------	-------	------	------

30/06/25	30/12/24	28/12/23
----------	----------	----------

Market Cap (MB)	6,821.69	6,237.85	5,536.46
Price (B/Share)	4.44	4.06	3.78

P/E (X)	11.71	10.67	12.22
P/BV (X)	1.54	1.51	1.42

CG Report:

## Major Shareholders

as of 21/04/2025



Mr. Siripong Oontornpan	3.50%
-------------------------	-------

Mr. Kittisak Sopchokchai	3.36%
--------------------------	-------

T.K.S Technology Public Company Limited	3.14%
---	-------

MR. Chodiwat Duntasarn	2.93%
------------------------	-------

Others	62.17%
--------	--------

## Company Information and Contact

<http://www.ait.co.th>

[ir@ait.co.th](mailto:ir@ait.co.th)

0-2275-9400

37/2 Suthisarn Road, Samsaennok, Huai Khwang Bangkok 10310

Other Trading Info. :

[https://www.settrade.com/C04\\_01\\_stock\\_quote\\_p1.jsp?txtSymbol=AIT](https://www.settrade.com/C04_01_stock_quote_p1.jsp?txtSymbol=AIT)

Remarks: This document is prepared by the listed company and aimed to disseminate the listed company's information to investors for only investment decision support. The listed company does not give investment advice or recommendation regarding the listed company's securities. Before making investment decisions, investors should study additional information and seek advice from relevant professionals. In no event shall the listed company be responsible for any loss or damage arising from the use of the information contained herein. The listed company reserves the right to amend the content specified in this document without prior notice. Unless otherwise permitted by the listed company, copy, modification, or dissemination of this document or the content contained herein is prohibited. In case there is any questions regarding the listed company's information, the investors may seek for additional information from the report or information which the listed company has disclosed through the Office of the Securities and Exchange Commission's and/or the Stock Exchange of Thailand's channel.

Published on 03/09/2025

