

Business Overview

A System Integrator or SI of computer system and computer communication, providing services in both the private and the public sector. Our service can be Turn Key Project including the consultation, project planning, system design, implementation, installation, training and maintenance.

Financial Statement

	9M25	9M24	2024	2023
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Income Statement (MB)

Revenues	5,288.02	5,477.77	7,198.30	6,520.46
Expenses	4,742.91	4,959.16	6,481.67	5,862.17
Net Profit (Loss)	441.05	422.87	572.46	503.67

Balance Sheet (MB)

Assets	6,478.63	6,886.48	6,803.24	6,581.46
Liabilities	2,598.34	2,763.19	2,519.46	2,528.19
Shareholders' Equity	3,879.20	4,122.60	4,283.17	4,053.27

Cash Flow (MB)

Operating	927.26	494.79	524.22	946.15
Investing	-84.35	-144.01	-201.90	-190.59
Financing	-635.40	-410.61	-373.37	-290.00

Financial Ratio

EPS (Baht)	0.29	0.28	0.37	0.36
GP Margin (%)	19.49	19.02	19.67	18.97
NP Margin (%)	8.33	7.71	7.94	7.72
D/E Ratio (x)	0.67	0.67	0.59	0.62
ROE (%)	14.76	14.59	13.73	12.93
ROA (%)	11.12	11.27	10.71	10.19

Business Plan

The 2025 AIT's revenue target is 6,800 million baht and the business operations are set in 5 topics to drive the business towards sustainability, including

1. Expanding the customer base and create revenue growth
2. Building good relationships with business partners
3. Improving personnel to support challenging work
4. Improving internal systems to enhance work efficiency
5. Expanding business that creates opportunities for sustainable growth

Sustainable Development Plan

Business Highlight

As of November 7, 2025, the Company's backlog was 5,200 million baht, waiting for purchase order was 100 million baht and bidding in process was 3,750 million baht.

Performance and Analysis

Business Performance Summary

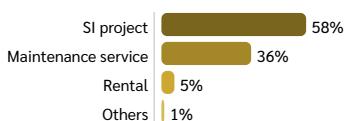
- Overall in the Q3-2025, the Company's total revenue is mainly derived from revenue from sales and services, which is increased from the Q2-2025. This is because the number of projects with revenue recognized in the Q3-2025 is higher than those in the Q2-2025. Also, large projects in Q3-2025 had higher value than those in the Q2-2025.
- Total operating expenses in the Q3-2025 increased from the Q2-2025 at a rate similar to the growth in revenue. This increase reflects a rise in overall expenses that varied directly with the increase in revenue.
- The rate of change in profit for the Q3-2025, compared with the Q2-2025, increased at a lower rate than the growth in revenue. This is because projects with revenue recognized in the Q3-2025 had lower gross profit margins. Despite the recognition of a gain from the fair value adjustment of other current financial assets in the Q3-2025, the profit growth rate for the period still remained lower than the revenue growth rate.

Key Milestones

Risk Management Policy

Recent Awards and Recognitions

Revenue Structure



Stock Information

SET / TECH / ICT



as of 30/09/25	AIT	ICT	SET
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P/E (X)	12.82	31.77	16.67
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P/BV (X)	1.90	2.89	1.21
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Dividend yield (%)	11.22	2.95	3.67
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30/09/25	30/12/24	28/12/23
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Market Cap (MB)	7,528.44	6,237.85	5,536.46
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Price (B/Share)	4.90	4.06	3.78
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P/E (X)	12.82	10.67	12.22
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P/BV (X)	1.90	1.51	1.42
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CG Report:

Major Shareholders

as of 03/12/2025



- Turnkey Communication Services Public Company Limited (34.90%)
- Mrs.Netnapit Oontornpan (3.50%)
- Mr. Kittisak Sopchokechai (3.36%)
- T.K.S Technology Public Company Limited (3.14%)
- Mr. Chodiwat Duntasarn (2.93%)
- Others (52.17%)

Company Information and Contact

<http://www.ait.co.th>

ir@ait.co.th

0-2275-9400

37/2 Suthisarn Road, Samsaennok, Huai Khwang Bangkok 10310

Other Trading Info. :

https://www.settrade.com/C04_01_stock_quote_p1.jsp?txtSymbol=AIT

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