## Business Overview

A System Integrator or SI of computer system and computer communication, providing services in both the private and the public sector. Our service can be Turnkey Project including the consultation, project planning, system design, implementation, installation, training and maintenance.

## Financial Statement

| | 6M26 | 6M25 | 2025 | 2024 |
|---|---|---|---|---|
| **Income Statement (MB)** | | | | |
| Revenues | 3,493.14 | 3,432.14 | 6,818.37 | 7,198.30 |
| Expenses | 3,144.64 | 3,079.61 | 6,101.09 | 6,481.67 |
| Net Profit (Loss) | 288.37 | 286.27 | 581.11 | 572.46 |
| **Balance Sheet (MB)** | | | | |
| Assets | 6,391.16 | 6,204.40 | 6,539.73 | 6,803.24 |
| Liabilities | 2,405.10 | 2,247.99 | 2,519.82 | 2,519.46 |
| Shareholders' Equity | 3,985.03 | 3,954.89 | 4,019.26 | 4,283.17 |
| **Cash Flow (MB)** | | | | |
| Operating | -160.80 | 212.84 | 1,412.82 | 524.22 |
| Investing | -61.14 | -72.08 | -113.17 | -201.90 |
| Financing | -423.39 | -666.25 | -676.18 | -373.37 |
| **Financial Ratio** | | | | |
| EPS (Baht) | 0.19 | 0.19 | 0.38 | 0.37 |
| GP Margin (%) | 19.71 | 19.93 | 19.91 | 19.67 |
| NP Margin (%) | 8.23 | 8.33 | 8.50 | 7.94 |
| D/E Ratio (x) | 0.60 | 0.57 | 0.63 | 0.59 |
| ROE (%) | 14.69 | 14.40 | 14.00 | 13.73 |
| ROA (%) | 11.33 | 11.55 | 10.75 | 10.71 |

## Business Plan

AIT's 2026 revenue target is THB 6,900 million, continuing to pursue its goals and strategies to drive sustainable business growth, including:

**Goals**

1. Strengthening and Expanding Core Businesses
2. Enhancing Operational Efficiency
3. Driving a People-Centric Culture and Employee Engagement

**Business Strategies**

The Company has established a strategic framework aligned with its organizational direction to achieve its goals, as follows:

**1. Business Acceleration:** The Company is committed to systematic business growth by leveraging its strengths and capabilities, including expertise, experience, and customer trust, to create business value, enhance competitiveness, and support stable, sustainable long-term growth.

**2. Value Creation:** The Company focuses on effective resource management and an optimal cost structure while improving operational efficiency to strengthen profitability, increase returns, and support sustainable long-term earnings growth.

**3. People Excellence:** The Company continuously develops employee capabilities by promoting learning, growth, and participation in driving the organization forward. This fosters engagement, pride, and collaboration, supporting the Company's long-term success and sustainability.

## Sustainable Development Plan

The Company has begun to expand its investments into businesses related to Green Business, by investing in forestation businesses to generate carbon credits, as well as the Carbon Management Platform business through CarbonLead Co., Ltd. Businesses related to Carbon Reduction are considered one of the significant opportunities for the Company's sustainable growth.

CARBONLEAD

## Business Highlight

As of August 7, 2026, the Company has a backlog value of 4,600 million Baht, has projects awaiting purchase orders from customers (Waiting for PO) 15 million Baht, and has projects currently in the bidding process an additional 5,500 million Baht.

## Performance and Analysis

**Business Performance Summary**

The Company reported total revenue of 3,493.14 million Baht and a net profit of 288.37 million Baht, comparable to the same period of the previous year (revenue of 3,432.14 million Baht, profit of 286.27 million Baht). Quarterly operating performance showed no significant change, as market conditions and project work remained largely stable, despite pressures from the Middle East conflict on the global economy. Notably, Q2/2026 profit increased from Q1/2026 due to lower income tax expenses. Meanwhile, the gross profit margin tended to slightly decrease due to higher cost of goods from supply chain disruptions and global energy prices. Regarding the financial position as of June 30, 2026, the Company had total assets of 6,391.16 million Baht, a slight decrease from the end of 2025, primarily due to a reduction in cash following dividend payments of 322 million Baht and extended collection periods from government clients. Total liabilities stood at 2,405.10 million Baht, with a D/E Ratio of 0.60 times, reflecting a strong capital structure. Liquidity ratios remained high at over 2 times, while ROE and ROA were 14.69% and 11.33% respectively, showing a slight improvement from 2025.

**Key Milestones**

The Company was certified as a member of the Private Sector Collective Action Coalition Against Corruption (CAC) on March 31, 2026, reflecting its commitment to conducting business with transparency, adhering to principles of good governance and business ethics, this is another significant step in building confidence among all stakeholders and supporting the company's sustainable growth.

## Risk Management Policy

The Company continuously monitors and manages risks to minimize impacts and maintain competitiveness.

**1. International Conflicts and Global Economy:** Middle East conflicts and geopolitical uncertainties may affect energy prices, transportation costs, and supply chains. The Company closely monitors developments and implements mitigation measures.

**2. Political Stability and Government Policies:** Changes in government policies and budget disbursements may affect ICT projects involving government agencies and state enterprises. The Company adjusts its strategies and plans accordingly.

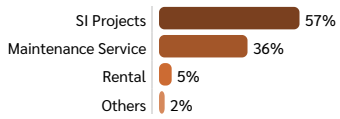
**3. Technological Changes:** Rapid developments in AI, Cloud, Cybersecurity, and Network Infrastructure may affect competitiveness. The Company develops personnel, monitors technologies, collaborates with partners, and develops innovative solutions.

**4. Foreign Exchange Fluctuations:** Exchange rate volatility may affect project costs and margins. The Company manages this risk through hedging instruments and foreign currency deposits (FCD).

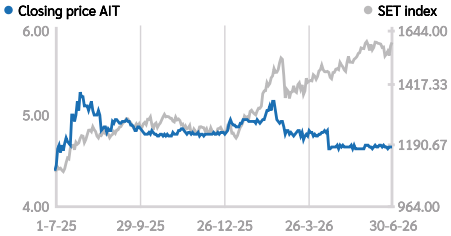
**5. Supply Chain Disruptions:** Shortages of memory chips and electronic components may increase costs and lead times. The Company plans procurement, seeks alternative sources, and coordinates with suppliers.

**6. Human Resource Risks:** Shortages or turnover of skilled personnel may affect operations. The Company develops personnel, implements succession planning, offers competitive compensation, and promotes learning and innovation.

## Revenue Structure




## Stock Information SET / TECH / ICT




| as of 30/06/26 | AIT | ICT | SET |
|---|---|---|---|
| P/E (X) | 12.41 | 24.63 | 16.92 |
| P/BV (X) | 1.73 | 3.35 | 1.46 |
| Dividend yield (%) | 7.66 | 7.02 | 4.02 |

| | 30/06/26 | 30/12/25 | 30/12/24 |
|---|---|---|---|
| Market Cap (MB) | 7,221.15 | 7,466.98 | 6,237.85 |
| Price (B/Share) | 4.70 | 4.86 | 4.06 |
| P/E (X) | 12.41 | 12.64 | 10.67 |
| P/BV (X) | 1.73 | 1.92 | 1.51 |

CG Report:

## Major Shareholders as of 23/04/2026



- Turnkey Communication Service Pub. Co., Ltd. (34.90%)
- Mrs. Netnapit Oontornpan (3.50%)
- Mr. Kittisak Sopchokechi (3.36%)
- T.K.S Technology Pub. Co., Ltd. (3.14%)
- MR. Chodiwat Duntanasarn (2.93%)
- Others (52.17%)

## Company Information and Contact

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Other Trading Info. : https://www.settrade.com/C04_01_stock_quote_p1.jsp?txtSymbol=AIT

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